

Grace E. Gough

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EDUCATION

Texas A&M University, College Station, Texas
Bachelor of Science in Industrial Distribution, College of Engineering

Graduation: December 2024
Cumulative GPA: 3.920

WORK EXPERIENCE

Consolidated Electrical Distributors | Dallas, Texas

Summer 2023

Management Trainee Intern

- Learned and developed skills in various sales positions
- Completed various projects including market research for new locations and product mix reports
- Rotated between different departments to grasp a greater understanding of a distributor

Jack & Grill | Roanoke, Texas

May 2021 – August 2022

Server

- Executed sales tactics by selling current products to increase the bottom line of each ticket sale
- Worked with 4 other servers and various staff members to complete tasks and improve the efficiency of the business during shifts
- Trained 3 new employees to exceed the customers' expectations

Trophy Club Country Club | Trophy Club, Texas

December 2018 - August 2020

Tennis Pro Shop Sales Associate and Assistant Tennis Pro

- Created customer relationships by being attentive, friendly, and solving member concerns
- Upheld the retail shop by managing inventory, promoting merchandise, and store upkeep
- Facilitated an exciting youth tennis program to generate membership growth for the club and inspire increased engagement during lessons

LEADERSHIP AND INVOLVEMENT

Professional Association for Industrial Distribution (PAID)

January 2022 – Present

Largest student-run organization at Texas A&M University. "Linking students with industry since 1983"

Student Relations Officer (March 2023 – Present)

- Worked with 11 other students to manage a professional organization with over 1,000 members and organize a career fair with 100 companies in attendance
- Planned and facilitated all member-only events such as socials, formals, graduating senior and faculty dinners, a crawfish boil, and an etiquette dinner

Committee Member (January 2023 – May 2023)

- Completed a semester-long project focused on planning an etiquette dinner for the organization while working with officers on Career Fair, professional development workshops, and social events

Zeta Tau Alpha Sorority

August 2020 - Present

- Contributed to a social atmosphere by forming connections and networking with over 300 members
- Volunteered 100+ hours in various fundraising events to raise money for Breast Cancer Awareness and Education such as "Queso for a Cause", "Big Man on Campus", and "SongFest"

New Member Team and Recruitment Team Food Chair (February 2022 – December 2022)

- Planned a semi-formal event for over 200 people in which new members are officially presented as sisters of our chapter
- Integrated new members by planning social events and following up to build relationships
- Coordinated meals for over 200 members during the week of recruitment

Sigma Delta Honors Society

September 2022 – Present

Texas A&M Competitive Wakeboarding Team

January 2021 – January 2023

SKILLS

Microsoft Excel | Word | PowerPoint | Basic Python | Customer Service