

JOAO (JOHNNY) SOUSA

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EDUCATION

Texas A&M University, College of Engineering

Bachelor of Science in Industrial Distribution / Minor in Business

GPA: 3.64/4.0

College Station, Texas

Expected Graduation: May 2025

EXPERIENCE

Accenture

Management Consulting Summer Analyst

Houston, Texas

June 2024 – August 2024

- Collaborated with key client stakeholders to develop and deliver digital learning programs, impacting a workforce of over 45,000 employees at a leading energy company
- Designed and implemented an interactive metrics dashboard, enabling the team to identify key opportunities through digital insights. This tool is now continuously used and is regularly presented to C-suite executives.
- Conducted a hands-on Generative AI training opportunity, that increased the workforce's digital fluency on the most in-demand technology investment for the company
- Co-led strategic planning sessions with clients using design thinking and agile methodologies to outline and refine the next quarter's initiatives and strategic efforts
- Developed and launched an Excel training for the North America Energy Hub, reaching over 1,400 Accenture employees and promoting essential Excel skills and industry knowledge through interactive exercises

Ascend Performance Materials

Capital Projects & Engineering Intern

Houston, Texas

May 2023 – August 2023

- Engineered a Monte Carlo simulation tool to calculate contingency values based on assessed project risks; resulting in increased efficiency and accuracy in the risk management processes
- Revitalized Ascend's Interactive Capital Project Stage Gate Process, facilitating widespread adoption and significantly improving company-wide project efficiency
- Initiated and launched a business case for automating the Capital Authorization Request process, achieving an efficiency gain of up to 80 working hours, which can be redirected to other tasks and responsibilities

INVOLVEMENT

Professional Association for Industrial Distribution, PAID

Vice President of Development 2024-2025

College Station, Texas

May 2024 – Present

- Work with a team of 12 officers to effectively manage a +1200-member organization
- Coordinate personal and professional development opportunities for all PAID members & officers

Finance Officer 2023-2024

May 2023 – May 2024

- Initiated a streamlined process to secure tax-exempt status verification, leading to +\$10,000 in cost savings within its recent implementation and enhanced financial compliance
- Implemented and managed the PAID budget, optimizing financial resource allocation

Committee Member

January 2023 – May 2023

- Collaborated on a forecasting project to predict PAID event attendance; led to the implementation of more effective event planning strategies and enhanced event experiences

Task Consulting

Consultant

College Station, Texas

September 2023 – May 2024

- Provided problem-solving and strategic guidance to local companies through pro-bono consulting
- Introduced AI solutions to provide visualizations of student performance for a dyslexia-friendly school, offering tailored growth recommendations and enhancing educational outcomes

SKILLS, HONORS & INTERESTS

Languages: Fluent in Portuguese; Conversational proficiency in Spanish

Technical Skills: Excel, PowerPoint, Visio, SharePoint, and Copilot

Functional Expertise: Client engagement, Supply chain management, Stakeholder management, Change management, Risk management, Data analysis & visualization

Honors: Sigma Delta Honor Society

Interests: Competitive wrestling and soccer, acoustic guitar, weightlifting, Intramural sports, and Aggie football