

KATHERINE LOOMIS

College Station, TX | 817-915-9482 | kloomis2002@gmail.com

SUMMARY

Enthusiastic Industrial Distribution senior with a proven track record in cross-functional collaboration and solution alignment. Demonstrated leadership in student associations, emphasizing personal and professional development. Eager to contribute analytical prowess, innovation, and leadership skills to a dynamic team and further enhance operational excellence.

EDUCATION

TEXAS A&M UNIVERSITY

Bachelor of Science in Industrial Distribution Engineering

Cumulative GPA: 3.68 /4.0; Dean's List 2022, Sigma Delta Honor Society

Relevant Coursework: Distribution Logistics, Industrial Automation, Manufacturer Distributor Relations, Distributor Information & Control Systems, Purchasing, Sales Engineering, Mechanical Power Transmission, Analytics for Distribution Operation, Technical Writing

College Station, TX
Expected Graduation May 2024

RELEVANT WORK EXPERIENCE

DELL TECHNOLOGIES

Global Operations Engineering Intern

- Developed a PowerBI dashboard to effectively showcase and analyze the workload distribution of an engineering team
- Collaborated with stakeholders to gather requirements, ensuring the dashboard aligned seamlessly with the team's goals and workflow
- Leveraged data analytics and visualization techniques to provide actionable insights, revealing bottlenecks and areas for efficiency enhancement within the team's workload distribution

Austin, TX
May 2023 – August 2023

THE MAULER INSTITUTE (College Consulting Company)

Data Analyst

- Spearheaded the transition to a paperless practice by successfully implementing an electronic system that consolidated student data, college statistics, and personalized advice, streamlining communication between students and company advisors

Southlake, TX
Jun 2016 – Sep 2016

TEACHERS PAY TEACHERS

Online Storefront Manager & Content Creator

- Designed and marketed 27 digital materials for teachers to use in classrooms, generating over \$10K in revenue
- Performed all sales and marketing responsibilities with a focus on content branding, digital marketing, & email campaigns

May 2015 – Present

EXTRACURRICULARS

PROFESSIONAL ASSOCIATION FOR INDUSTRIAL DISTRIBUTION (PAID)

Vice President of Development

- Elected to serve as a leader for the second largest student-run organization at Texas A&M University with 1000+ members
- Organized personal and professional development opportunities for a 12-person officer team and all PAID members
- Planned and executed the Distinguished Recruiters Banquet for 200 attendees and officer leadership conferences

College Station, TX
April 2023 – Present

Marketing Officer

- Design all promotional material and merchandise for PAID events and members and coordinated distribution of the items
- Photographed every PAID event and updated and managed social media, growing these platforms' engagement by 30%

April 2022 – April 2023

KAPPA ALPHA THETA

Philanthropy Promotional Chairman, Elected Member Class Representative

- Oversaw and systemized fundraising event that raised \$56K directly benefiting Scotty's House as 1 of 4 directors
- Designed and directed weekly meetings with 10 women serving on the philanthropy promotional committee
- Voted by peers as 1 of 2 representatives of class of 100+ members to make influential decisions regarding the chapter

College Station, TX
August 2020 – Present

180 DEGREES NONPROFIT CONSULTING

Consultant, Fall 2021 Consultant of the Semester

- Solved internal and external issues faced by nonprofits and delivered recommendations to implement organizational restructuring, fundraising and donor retention ideas, and marketing techniques

College Station, TX
September 2021 – May 2022

IMPACT RETREAT

Counselor

- Trained and worked alongside a team of students to mentor freshmen through a 4 day camp and transition to Texas A&M
- Facilitated discussions, activities, and follow-up throughout the first semester of college for a group of 40 freshmen

College Station, TX
February 2021 – December 2022

ADDITIONAL

Skills: Process Improvement, Power BI Certified, Workload Planning & Resource Allocation, Supply Chain Functionality, Brand Development, Enterprise Resource Planning Proficiency, Digital Marketing, Microsoft Office Suite, Mentoring, Strategic Thinking, Recruiting
Awards: Department of Engineering Technology & Industrial Distribution George & Frieda Soutter Award, Dr. W Dan Turner Engineering Leadership Award, Texas A&M Academic Excellence Award, Southerland Aggie Leadership Award, Dr. W. Dan Turner Engineering Leadership Award, AFS Aggie Leader Award, District 98 STEM Award, Northeast Leadership Forum Award, Ford Driving Dreams Award