

# RACHEL SEDITA

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## EDUCATION

**Texas A&M University** | College Station, Texas

**Undergrad Graduation:** May 2025

College of Engineering, *Bachelor of Science in Industrial Distribution*

**GPA:** 3.531

Mays Business School – Trading Risk and Investments Program, *Master of Financial Management*

## WORK EXPERIENCE

**Jetstream** | Houston, TX

May 2022 - August 2022

*Sales and Operations Intern*

- First freshman ever hired for the internship position
- Called over 600 customers to perform a voice of customer market study to determine if they had feedback on recently launched products
- Developed a sales process, performing role plays on customer surveys/discovery and presentation processes for an in person sales call
- Competed in an Intern Sales Challenge, traveling to multi-state regions and calling customers to close orders bringing in a total revenue over \$160,000
- Performed multiple presentations to the leaders of the company about our projects

**Lovett Homes** | Houston, TX

January 2020 – May 2021

*Intern*

- Facilitated open houses on the weekends and weekdays during the summer
- Assisted potential buyers by providing property specifications and features

## LEADERSHIP AND INVOLVEMENT

**Professional Association for Industrial Distribution (PAID)** | College Station, TX

*Vice President of Recruitment*

April 2024 - Present

- Served as the primary contact between the organization and 99+ industry partners
- Recruited companies to participate in networking events such as Career Fair, Corporate Events, Golf Tournament, etc.
- Collaborated with industry partners, faculty and officers

*Career Fair Officer*

April 2023 - May 2024

- Served as the primary planner and point of contact for 100+ companies for Fall and Spring Career Fairs and Networking Socials for 800+ students (third largest career fair at Texas A&M)

*Committee Member*

September 2022 – December 2022

- Attended all PAID events, assisted the officers, and created a marketing video for the organization

**Pi Beta Phi** | College Station, TX

August 2021 – Present

*Member*

- Participated in weekly chapter meetings
- Facilitated two events per year to raise money for the Boys and Girls Club of Brazos Valley

*PR Chair*

January 2023 – January 2024

- Worked with the Director of PR and Marketing to collaborate on PR packages
- Coordinated and ran PR pass outs throughout the semester

**StuMo Summer Residency Program, Kaleo** | Orlando, FL

*Participant/Disciple Group Leader*

May 2023 – July 2024

- Intense 8 week discipleship program
- Attended intensive leadership training courses while working full-time
- Received mentoring from renowned leaders weekly
- Led/mentored two participants and prepared in-depth Bible study content to help them grow in faith and leadership