

Joshua Harwood

Midland, Texas | 432-528-4035 | joshuaharwood03@yahoo.com

EDUCATION

Texas A&M University, College of Engineering
Bachelor of Science in Industrial Distribution
GPA: 3.481 / 4.0

College Station, Texas
May 2025

EXPERIENCE

Lonestar Integrated Solutions

Sales Intern

Houston, Texas
Summer 2024

- Quoted and maintained contact with 50+ prospects for the duration of the summer using the software PipeDrive
- Coordinated freight to NEVI sites from manufacturer, creating over \$20,000 in cost savings
- Built time saving Excel tools for the sales team using Visual Basic
- Developed a plan to use a new quoting software, PandaDoc, and proposed it to leadership

Texas A&M University – Industrial Distribution

Student Worker

College Station
November 2023 – Present

- Analyze student survey data to develop reports that are sent to all Industrial Distribution contacts
- Provide support alongside staff and plan program event logistics
- Support the faculty in maintaining our ABET accreditation by updating documentation

Young Life

Intern

Bellville, Texas
Summer 2022, Summer 2023

A verb (your action) + the accomplishment or result = formula for bullet point; Do not duplicate action verbs

- Coordinated with full time staff to organize events daily for high school students
- Safely brought ~40 high school students to Colorado and back safely

Harwood Lawn Care

Owner and Operator

Midland, Texas
May 2015 – May 2021

- Managed up to 20 customers at a time, providing them with lawn care and maintenance services
- Recruited and hired employees on a piecework basis

LEADERSHIP

Professional Association for Industrial Distribution

Information Systems Officer

College Station, Texas
May 2024 - Present

- Work with a team of 12 officers to effectively manage a 1200+ member organization
- Develop and maintain the P.A.I.D website and app.

Young Life

High School and College Leader

Brenham, Texas and College Station, Texas
March 2022 - Present

- Organized Young Life clubs along with a team of other leaders on a weekly basis
- Lead Bible Studies for College Students on a weekly basis

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Visual Basic, Python, Job Management, WordPress, Microsoft Office Suite

Activities: MSC Abbott Family Leadership Conference, Young Life, P.A.I.D